

# MEN'S WEARHOUSE

## KEY FACTS

Headquarters:	San Francisco, CA
Start Date:	January, 2010
Business:	National Men's Retailer
Population:	7,324 ee's/13,280 members
Executive Endorsement:	Strong
Member Participation:	57%
Member Communication:	Ongoing
Incentive:	Reverse Incentive, Bi-weekly deduction
Medical Plan Trend Reduction:	11% to 6%

## INTEGRATED CARE MANAGEMENT

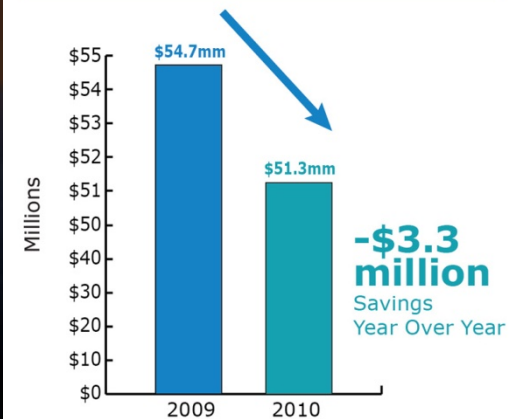
High Risk Members:	336 members 2.6% of population 14 conditions per member \$27 mm in undetected claims cost
Medium Risk Members:	2,328 members 18% of population 8 conditions per member \$22.5 mm in undetected claims cost

## VALUE ON INVESTMENT

### (Participating Members with Closed Cases)

Estimated Medical Avoidance:	\$2,181,111
Estimated VOI:	5:1

### MEDICAL/Rx PAID CLAIMS



### MEDICAL/Rx PER EMPLOYEE PER YEAR

