

KEY FACTS

Headquarters: San Antonio, TX
 Start Date: September 2009
 Business: National Distributor of Mobility Devices
 Population: 1,910 ee's/2,831 members
 Executive Endorsement: Strong
 Member Participation: 35%
 Member Communication: Ongoing
 Incentive: Premium-Based Incentive Program
 Medical Plan Trend Reduction: 19% to 10%

INTEGRATED CARE MANAGEMENT

High Risk Members: 87 members
 2.6% of population
 7.4 conditions per member
 \$4.6 mm in undetected claims cost

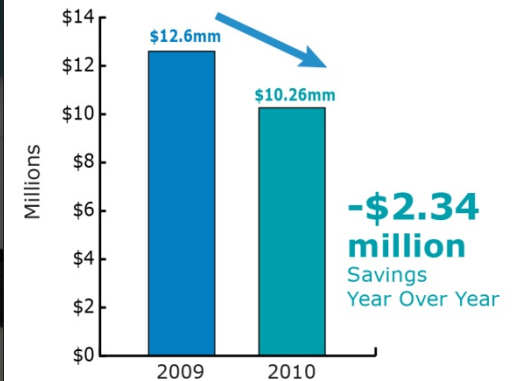
Medium Risk Members: 606 members
 18% of population
 4.5 conditions per member
 \$3.8 mm in undetected claims cost

VALUE ON INVESTMENT

(Participating Members with Closed Cases)

Estimated Medical Avoidance: \$882,000
 Estimated VOI: 8:1
 HRA Biometric Screenings: 54% participation

MEDICAL/Rx PAID CLAIMS



MEDICAL/Rx PER EMPLOYEE PER YEAR

